## Why MindCircuit?

### Built for Software Companies

The founding team members of MindCircuit are former software architects, engineering managers, and technology sales professionals.  Our experience in your domain gives us a deep understanding of the challenges you face when hiring key players.
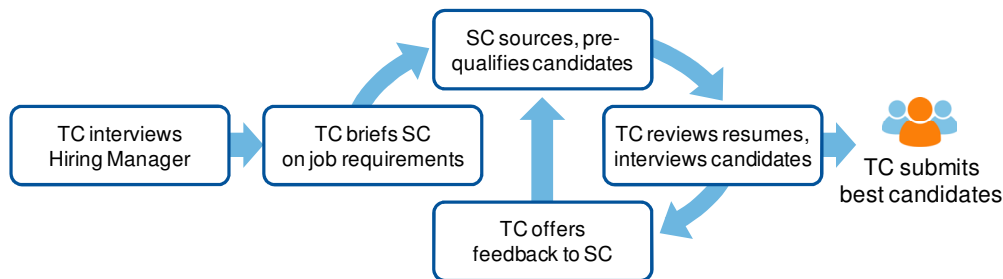
Today's software industry requires engineers with excellent communication and collaboration skills as well as business acumen. Sales professionals need more technical understanding than ever before to articulate the value of the products they sell to an increasingly sophisticated market.  With our assistance, MindCircuit clients have hired Architects, Engineers, SQA experts, Product Managers, Sales Directors, and other technology professionals that are reaching higher levels of productivity faster than ever before.

> *"This has been the best experience by far that I have ever had working with a recruiting agency."*
>
> *"We ended our relationship with contract recruiters to work exclusively with MindCircuit."*

### Methodology

MindCircuit combines the Search Consultants (SCs) with Technical Consultants (TCs) who ensure we understand your complex requirements and identify the best candidates.  MindCircuit TCs are subject matter experts and former hiring managers who speak your language.  They meet with your managers and do a deep drill-down on their position requirements, working environment, and technologies.  TCs interview candidates and submit calibration resumes to validate assumptions and adjust the focus of the search team as necessary to ensure success as your needs change.  A continuous feedback loop ensures process improvement.



The "MindCircuit" itself is a peer network of successful technology professionals who are gainfully employed and open to new opportunities.   This combination of traditional recruiting, network-based peer sourcing, and expert screening makes MindCircuit a compelling choice in a vendor market that consists largely of traditional, non-technical recruiting companies.

### Confidence

MindCircuit is successfully serving top-tier technology companies including Cognos, Teradata, The MathWorks, Phase Forward, and Endeca with outstanding results .  More than 75% of our candidates are chosen for interviews.  MindCircuit combines the agility of a boutique recruiting firm combined with the stability of equity partner TAC Worldwide, a 1.6 Billion global technical recruiting company.   What can MindCircuit do for you?